

Message Text

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PAGE 01 STATE 082365
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 INRE-00 CAB-02 CIAE-00
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TO AMEMBASSY BONN IMMEDIATE
INFO AMEMBASSY PARIS IMMEDIATE
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E.O. 11652: N/A

TAGS: EAIR, GW

SUBJECT: CIVAIR: NORTH ATLANTIC FARES

REF: (A) STATE 79249 (B) BONN 5677

1. AFTER FURTHER DISCUSSIONS WITH USCAB, ATWOOD TELEPHONED GERMAN EMBASSY (KARLHEINZ NEUMANN, COUNSELOR, COMMERCIAL AND ECONOMIC AFFAIRS) TO STATE THAT DEPARTMENT ANTICIPATED PROMPT APPROVAL OF LUFTHANSA HOLIDAY FARES TO BE EFFECTIVE APRIL 1. ATWOOD STATED THAT THIS APPROVAL WAS PREDICATED IN PART BY STATEMENTS MADE BY BONN OFFICIALS CONSIDERING GERMAN GOVERNMENT POSITION ON MINIMUM CHARTER PRICES (SPECIFICALLY, FACT THAT "RECOMMENDED" PRICES WERE SUBSTANTIALLY BELOW LUFTHANSA FARES AND THAT APPROVALS OF PRICES BELOW MINIMUMS WERE NOT RULED OUT).

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2. ADDITIONALLY, ATWOOD STATED THAT USCAB APPROVALS WERE BASED ON STRONG HOPE THAT GERMAN AUTHORITIES WOULD TAKE RECIPROCAL ACTION IN APPROVAL OF US FARES, INCLUDING PAN AM BUDGET FARE. IF THIS HOPE PROVED UNWARRANTED AND BUDGET FARE WAS DISAPPROVED BY GERMAN AUTHORITIES, THE US WOULD BE EXTREMELY DISPLEASED. FUTURE NEGOTIATIONS WITH

GERMANS WOULD BE STRONGLY COLORED AND OTHER RESPONSIVE
ACTIONS WOULD HAVE TO BE CONSIDERED.

3. NEUMANN STATED THAT HE WOULD TELEPHONE THIS INFORMA-
TION PROMPTLY TO BONN. COOPER

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Concepts: AVIATION AGREEMENTS, AIR FARES
Control Number: n/a
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Draft Date: 30 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
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Disposition History: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t1978036/aaaaafei.tel
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Litigation Codes:
Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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